

Aaron Pait

Rocky Mount, North Carolina
AaronPait@aaronpait.com
linkedin.com/in/aaronpait
252.904.7163

ENTERPRISE OPERATIONS | TRANSFORMATION | INTEGRATION | STRATEGY

EXECUTIVE PROFILE

Enterprise technology, risk, and transformation executive with a career built around complexity, regulation, mission-critical systems, and cross-functional execution. Former Chief Information Officer and Chief Information Security Officer; current Salesforce government cloud security leader; 12-year United States Marine Corps veteran; Duke Fuqua Executive Master of Business Administration candidate. Intentionally pursuing broader operating responsibility across enterprise integration, transformation, strategic operations, and general management. Brings adjacent-industry perspective to energy without overstating renewable-asset or power-market experience.

PROFESSIONAL EXPERIENCE

Salesforce | Principal Business Information Security Officer, Government Cloud

2022-Present
Remote / U.S.

- + Serve as a senior business-security partner for regulated government cloud services, aligning product, engineering, operations, compliance, legal, accreditation, and executive stakeholders around high-consequence priorities.
- + Translate Federal Risk and Authorization Management Program (FedRAMP) High and National Institute of Standards and Technology Risk Management Framework requirements into executive decisions, operating mechanisms, remediation priorities, and measurable accountability.
- + Provide enterprise-scale judgment across authorization, continuous monitoring, secure product delivery, incident readiness, and resilience while balancing risk reduction with customer commitments and platform execution.

AMI Expeditionary Healthcare | Chief Information Officer / Chief Information Security Officer

2021-2022
Reston, VA

- + Reported to the chief executive as a member of the executive team and directed enterprise technology and security for an approximately 2,500-person organization delivering healthcare in demanding environments.
- + Led an \$800,000 Salesforce transformation across human resources and finance, consolidating five separate applications while preserving interoperability with core financial systems.
- + Improved human resources information-system operations by 15 percent through cross-team and vendor coordination, producing more than \$100,000 in annual labor savings.
- + Built enterprise security governance, policies, and operating mechanisms from the ground up; reduced phishing click rates by 67 percent and increased employee reporting by 50 percent.

Cognizant | Manager, Cybersecurity Architecture / Senior Consultant, Business Strategy

2020-2021
U.S.

- + Designed a future-state infrastructure operating model for a global consumer-products company, using an agile delivery model that reduced projected cost by more than \$3 million.
- + Completed application-portfolio rationalization and a cloud migration roadmap for a leading utility, balancing technical fit, business value, cost, and execution risk.
- + Led a 15-person matrixed team across incident response, threat intelligence, strategy, tooling, and delivery for a major financial-services client launching a new product portfolio.

Aon Cyber Solutions | Senior Consultant

2019
U.S.

- + Advised financial services, manufacturing, professional-services, and family-office clients on enterprise risk priorities, investment choices, and execution roadmaps.

MILITARY LEADERSHIP

United States Marine Corps | Counterintelligence / Human Intelligence Officer; Infantry Scout Sniper

2006-2018
Global

- + Led 76 intelligence professionals and operated across overseas, distributed, and high-consequence missions where incomplete information, stakeholder alignment, and accountable execution were daily requirements.
- + Directed nine assessment teams evaluating compliance, operating design, policy, risk, and vulnerabilities across organizations exceeding 2,000 personnel.
- + Led a 35-person cross-functional initiative that more than tripled an organization's intelligence-collection and analysis capacity.
- + Integrated 16 organizational owners into an enterprise-wide security modernization effort and led specialized military and civilian teams through first-of-kind work.
- + Distinguished graduate and high shooter of Marine Scout/Sniper Basic Course, finishing third among 14 graduates from an entering class of 39.

EARLIER ENTERPRISE OPERATIONS

Xerox / Virginia Information Technologies Agency | Technology Operations Analyst

2019
Virginia

- + Supported a mission-critical state technology environment and worked across clients and project stakeholders to manage scope, policy, change, and service delivery.

U-Haul International | Technology Operations Center Analyst

2018
Phoenix, AZ

- + Helped create and launch a new enterprise technology operations center, establishing the procedures, standards, and response mechanisms required for day-one execution.

EDUCATION & SELECTED CREDENTIALS

Duke University, Fuqua School of Business Executive Master of Business Administration candidate Expected 2028	National Association of Corporate Directors Directorship Certification
North Carolina Wesleyan University Bachelor of Science, Accounting 2025	Certified Information Systems Security Professional Certified Information Security Manager Global Information Assurance Certification (GIAC) Strategic Planning, Policy, and Leadership Scaled Agile Framework (SAFe) Practice Consultant

SELECTED LEADERSHIP & GOVERNANCE

United States Marine Corps Scout Sniper Association	Board of Directors and Chief Financial Officer 2024-Present
North Carolina Wesleyan University	Veterans Advisory Committee 2023-Present

RELEVANCE TO MN8

ENTERPRISE INTEGRATION	OPERATIONALIZING COMPLEXITY	DIGITAL + PHYSICAL
Operating cadence, decision rights, cross-functional workstreams, enterprise systems, and benefits tracking.	Governance, metrics, escalation, resilience, and executive decisions across regulated, distributed environments.	Hyperscale technology and government-customer context applied to the enterprise layer surrounding infrastructure.

TARGET DIRECTION | Broader responsibility across enterprise operations, integration, transformation, strategic initiatives, and general management. Aaron's renewable-energy adjacency is a source of complementary perspective, not a substitute for MN8's deep sector expertise.